**Paper Title: Export Finance and Procedure**

**Code: FTM 302**

**Total Number of Lectures Allotted: 45**

**Credit: 3 Time: 3 Lecture Hours/Week**

**Objective:**

The objective of this course is to understand basic concept of Export Finance because export finance plays important role in the socio-economic prosperity of the country.

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| **Unit** | **Contents** | **Lectures** |
| **I** | **Export Finance:**  Meaning, Methods, Procedures, Difference between Pre-shipment and Post shipment finance, Deferred Credit | **09** |
| **II** | **Export Payment terms:**  Factors affecting export Payment, Methods of Payment-Payment in advance, Open account, consignment stock Payment, Letter of Credit-Types, Parties, Procedures, Documentary Bills-Documents against acceptance(D/A),Documents against Payments (D/P), Difference between (D/P) and (D/A). | **10** |
| **III** | **Import Financing:**  Meaning, Procedure, Exchange regulations relating to Import Finance, Documentary Credit  Rediscounting of export Bills, Role of Acceptance House and Discount House. | **08** |
| **IV** | **Exchange Control In India:**  Meaning, Features, Objectives, Methods. | **09** |
| **V** | **Foreign Exchange Transactions:**  Introduction, Exchange Rate Quotations, Methods of quotations. Spot, Forward Exchange. | **09** |

**Essential Readings:**

* 1. MJ Mathew,”RiskManagement and Insurance”,RBSA Publications,Jaipur.
  2. Neelam C.Gulati,”Principles of Insurance Management”,Excel Books.

**Reference Books:**

1. Parasram : Export: what, where and how.

2. Karam Pal,B.S.Bodla,M.C.Garg,”Insurance Management:Principles & Practices,Deep& Deep Publications.