**Paper Title: Management of Export Finance**

**Code: FTM 402**

**Total Number of Lectures Allotted: 45**

**Credits: 3 Time: 3 Lecture Hours/Week**

**Objective:**

The objective of this course is to understand basic concept of Export Finance because Export finance plays important role in the socio-economic prosperity of the country.

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| **Unit** | **Contents** | **Lectures** |
| **I** | **International Financial Management :** Meaning, Nature, Scope, International Financing decision, Investment decision, Management decision.Difference between Domestic financial management & International financial management. | **09** |
| **II** | **International financial market:**Introduction to major international financial markets- Euro currency market, International Stock Market. | **10** |
| **III** | **Managing foreign exchange risk:**Transaction, Translation, Economic Risk, Tactics and Strategies to reduce foreign exchange risk, Transfer Pricing. | **08** |
| **IV** | **Export financing and Institutional Support:**Short term credit, Long term credit, factoring; ECGC, EXIM Bank- Objectives, Functions  | **09** |
| **V** | **Export promotion:**Methods and Incentives, Role of Government, SEZ. | **09** |

**Essential Readings:**

1. MJ Mathew,”RiskManagement and Insurance”,RBSA Publications,Jaipur.
2. Neelam C.Gulati,”Principles of Insurance Management”,Excel Books.

**Reference Books:**

1. Parasram : Export: what, where and how.

2. Karam Pal,B.S.Bodla,M.C.Garg,”Insurance Management:Principles & Practices,Deep& Deep Publications.